

8(A) PROGRAM

An SBA (Small Business Administration) business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market.

CERTIFICATION

Certification validates a diverse or small business person's ownership, controlling and management stake in a for profit enterprise. Examples of third-party certification organizations are National Minority Supplier Development Council (NMSDC) which certifies minority owned businesses. Women's Business Enterprise National Council (WBENC) certifies women owned businesses.

DOB

Disability-Owned Business as defined by the [U.S. Small Business Association](#)

DSBS

Dynamic Small Business Search

This is a search site hosted by the Small Business Administration (SBA).

DSDP

The [Disability Supplier Diversity Program](#) (DSDP) is the leading third-party certifier of disability owned firms, including service-disabled veteran-owned businesses (SDVOBs) promoting their utilization and growth.

ECONOMICALLY DISADVANTAGED

Individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities compared with others in the same line of business and competitive market area who are not socially disadvantaged.

www.sba.gov/aboutsba/sbaprograms/8abd/faqs/index.html

FAR

Federal Acquisition Regulation

FAR was established for the codification and publication of uniform policies and procedures for acquisition by all executive agencies. Key small business sections include Part 19, and Part 52.

<https://acquisition.gov/far/index.html>

HBCU

Historically Black Colleges & Universities

These are educational institutions determined by the Secretary of Education to meet the requirements of 34 CFR 608.2. Non-profit research institutions that were an integral part of such a college or university before November 14, 1986 are included in this definition.

HUBZONE

Historically Underutilized Business (H.U.B.) Zone

The business must be in an area located within one or more qualified census tract, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.

Status as a qualified HUBZone small business concern is determined by the Small Business Administration (SBA) in accordance with 13 CFR part 126. If the SBA determines that a concern is a qualified HUBZone small business concern it will issue a certification to that effect and will add the business to the List of Qualified HUBZone Small Businesses on its Internet website.

In doing business with PSEMC, this certification must be active and maintained accordingly.

LARGE BUSINESS

A large business is a domestic firm that does not meet the small business size standards. Businesses should contact the U.S. Small Business Administration to determine appropriate North American Industry Classification (NAICS) codes and size standard. The threshold for number of employees and revenue vary depending on the product or service.

LGBT BUSINESS

Lesbian, Gay, Bi-Sexual, Transgender Business

An LGBT business must be at least fifty-one percent (51%) owned, operated, managed, and controlled by an LGBT person or persons who are either U.S. citizens or lawful permanent residents, exercise independence from any non-LGBT business enterprise, have its principal place of business (headquarters) in the United States, and have been formed as a legal entity in the United States.

An LGBT business can be certified by the [National Gay & Lesbian Chamber of Commerce](#).

MENTOR-PROTÉGÉ PROGRAM

The U.S. Small Business Administration's (SBA) Mentor-Protege Program enhances the capability of 8(a) participants to compete more successfully for federal government contracts. The program encourages private-sector relationships and expands SBA's efforts to identify and respond to the developmental needs of 8(a) clients.

web.sba.gov/glossary/dsp_alphabet.cfm?Letter=M

The DoD Mentor-Protege Program assists small businesses (proteges) to successfully compete for prime contract and subcontract awards by partnering with large companies (mentors) under individual, project-based agreements.

www.acq.osd.mil/osbp/sb/programs/mpp

MBE

Minority Business Enterprise

A business that is 51% owned and operated by an individual(s) who is a U.S. citizen and their ancestry is African American, Native American, Hispanic-American, Asian Pacific or they originate from India, Pakistan, Bangladesh or Sri-Lanka.

PSEMC prefers that such businesses be certified by a third party such as the National Minority Supplier Development Council (NMSDC) or certifying government agency. In doing business with PSEMC, this certification must be active and maintained accordingly.

MINORITY INSTITUTIONS (MI)

An institution of higher education meeting the requirements of Section 1046(3) of the Higher Education Act of 1965 (20 U.S.C. 1135d-5(3)) which, for the purposes of this clause, includes a Hispanic-serving institution of higher education as defined in Section 316(b)(1) of the Act (20 U.S.C. 1059c(b)(1)).

NAICS

North American Industry Classification System

The NAICS is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing and publishing statistical data related to the U.S. business economy.

www.census.gov/eos/www/naics

The Small Business Administration (SBA) has established a Table of Small Business Size Standards, which is matched to the NAICS industries. A size standard, which is usually stated in number of employees or average annual receipts, represents the largest size that a business (including its subsidiaries and affiliates) may be to remain classified as a small business for SBA and Federal contracting programs.

<http://www.sba.gov/content/table-small-business-size-standards>

NGLCC

The [National Gay & Lesbian Chamber of Commerce](#) is the world's largest non-for-profit organization that develops and certifies LGBT businesses.

NMSDC

National Minority Supplier Development Council

The NMSDC seeks to provide a linkage between corporate America and minority-owned businesses. Its regional councils certify and match minority-owned businesses (Asian, Black, Hispanic and Native American, etc.) with NMSDC member corporations, which want to purchase goods and services.

www.nmsdc.org

SAM

System for Award Management

This is the official U.S. Government system that consolidates the capabilities of CCR (Central Contractor Registration) federal regulations, ORCA (Online Representations and Certifications Application) and EPLS (Excluded Parties List System). There is no fee to register for this site.

www.sam.gov/portal/public/SAM

SDVBE

Service-Disabled Veteran-Owned Business Enterprise

This is a business that is at least fifty-one percent (51%) owned by one or more service-disabled veterans or, in the case of any publicly-owned business, at least fifty-one percent (51%) of the stock of which is owned by one or more service-disabled veterans or, in the case of a veteran with a permanent and severe disability, the spouse or permanent caregiver of such veteran.

"Service-disabled veteran" means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected as defined in 38 U.S.C. 101(16).

SDVOSB

Service-Disabled Veteran-Owned Small Business

This is a small business that is at least fifty-one percent (51%) owned by one or more service-disabled veterans or, in the case of any publicly-owned business, at least fifty-one percent (51%) of the stock of which is owned by one or more service-disabled veterans or, in the case of a veteran with a permanent and severe disability, the spouse or permanent caregiver of such veteran.

"Service-disabled veteran" means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected as defined in 38 U.S.C. 101(16).

SMALL BUSINESS

The Small Business Act defines a small business as an entity that is organized for profit; has a place of business in the U.S.; operates primarily within the U.S. or makes a significant contribution to the U.S. economy through payment of taxes or use of American products, materials or labor; is independently owned and operated; and is not dominant in its field on a national basis.

The business may be a sole proprietorship, partnership, corporation, or any other legal form. In determining what constitutes a small business, the definition will vary to reflect industry differences.

<http://www.sba.gov/content/table-small-business-size-standards>

SBA

Small Business Administration

The SBA was established in 1953 to provide financial, technical and management assistance to help Americans start, run and grow their businesses. It also plays a major role in the government's disaster relief efforts by making low-interest recovery loans to both homeowners and businesses.

www.sba.gov

SDB

Small Disadvantaged Business

SDBs are at least 51% owned by one or more individuals who are both socially and economically disadvantaged. This can include a publicly-owned business that has at least 51% of its stock unconditionally owned by one or more socially and economically disadvantaged individual and whose management and daily business is controlled by one or more such individuals.

Since October 2008, small businesses can self-represent their status as a small disadvantaged business (SDB).

www.sba.gov/content/disadvantaged-businesses#

SOCIALLY DISADVANTAGED

Socially disadvantaged individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as members of a specific social group. Social disadvantage must stem from circumstances beyond their control.

In the absence of evidence to the contrary, individuals who are members of the following designated groups are presumed to be socially disadvantaged: Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, as well as members of other groups designated by the SBA.

www.sba.gov/aboutsba/sbaprograms/8abd/faqs/index.html

SUPPLIER DIVERSITY

A business program that encourages the use of minority-owned, women-owned, veteran-owned, LGBT-owned, service-disabled veteran-owned, historically underutilized businesses and SBA-defined small business vendors as suppliers.

en.wikipedia.org/wiki/Supplier_diversity

VOSB

Veteran-Owned Small Business

This is a small business that is at least fifty-one percent (51%) owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly-owned business, at least fifty-one percent (51%) of the stock of which is owned by one or more veterans; and the management and daily operations of which are controlled by one or more veterans.

WBENC

Women's Business Enterprise National Council

WBENC is the nation's leading advocate of women-owned businesses as suppliers to America's corporations. It also is the largest third-party certifier of businesses owned and operated by women in the United States. WBENC works to foster diversity in the world of commerce with programs and policies designed to expand opportunities and eliminate barriers in the marketplace for women business owners. WBENC works with representatives of corporations to encourage the utilization and expansion of supplier/vendor diversity programs.

www.wbenc.org

WBE

Woman Business Enterprise

A business which is at least 51 percent owned by one or more women, or, the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and whose management and daily business operations are controlled by one or more women. PSEMC prefers that such businesses be certified by a third-party such as the Women Business Enterprise National Council (WBENC) or certifying government agency. In doing business with PSEMC, this certification must be active and maintained accordingly.

WOSB

Woman-Owned Small Business

A small business which is at least 51 percent owned by one or more women, or, the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and whose management and daily business operations are controlled by one or more women.